### Separately Managed Accounts (SMAs)

Equity strategies available in the Merrill Lynch Investment Advisory Program



# Creating customized solutions from time-tested strategies

For registered investment advisors and institutional investors only. Advisory services offered through Capital Research and Management Company (CRMC) and its RIA affiliates. With over 93 years in the investment business, we know the value of a track record. But we also know that customization, control and tax efficiency are important to some investors. That's why we offer separately managed accounts (SMAs) designed for a diverse range of investment objectives.

Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value.

## Experience, scale and resources of a trusted leader

## Capital Group SMAs benefit from:

- Generations of knowledge over multiple full market cycles
- Deeply experienced portfolio managers
- Institutional strength and scale for broad coverage and competitive pricing



As of December 31, 2024. All values in USD.

Capital Group manages equity assets through three investment groups. These groups make investment and proxy voting decisions independently. Fixed income investment professionals provide fixed income research and investment management across the Capital organization; however, for securities with equity characteristics, they act solely on behalf of one of the three equity investment groups.

## Solutions for a range of investment objectives

#### Equity SMAs in the Merrill Lynch Investment Advisory Program

#### Investment minimums

\$100K for Global Equity, U.S. Core, U.S. Growth, and U.S. Income and Growth \$125K for Global Growth and International Growth \$150K for International Equity

Strategy	Morningstar category	Strategy ID	SMA manager fee* (%)	Shares investment strategy and portfolio managers with:
Domestic equity				
Capital Group U.S. Core	Large Blend	28S02064	0.28	The Investment Company of America®
Capital Group U.S. Growth	Large Growth	28S02065	0.28	AMCAP Fund®
Capital Group U.S. Income and Growth	Large Blend	28S02077	0.28	Washington Mutual Investors Fund
International/global equity				
Capital Group International Equity	Foreign Large Growth	28S00776	0.32	American Funds® International Vantage Fund
Capital Group International Growth	Foreign Large Growth	28502062	0.32	EUPAC Fund™ (named EuroPacific Growth Fund prior to June 1, 2025)
Capital Group Global Equity	Global Large- Stock Blend	28S01070	0.32	American Funds® Global Insight Fund
Capital Group Global Growth	Global Large- Stock Growth	28502061	0.32	New Perspective Fund®

\*Fee charged to the sponsor firm as of the most recent agreement. Typically, investors pay the program sponsor an all-in or "wrap" fee, which includes an investment management fee, a sponsor fee, a brokerage commission for trades executed by the sponsor and other administrative fees. Investors should check with their Merrill Financial Advisor and refer to the Merrill Lynch Investment Advisory Program Strategy Profile for details.

# Flexibility and customization for individual needs

#### Transparency

Visibility into portfolio holdings at all times by owning the underlying securities

#### SMAs offer a number of potential benefits for high net worth investors



#### Tax efficiency

Potential to reduce the impact of federal tax on investment returns

#### **Customization and control**

Ability to tailor investments to exclude certain companies or business sectors as agreed to by the investment manager

\*Discretionary services are offered by the sponsor. Speak with your Merrill Financial Advisor to understand how to pursue the desired tax gain/loss harvesting objectives.

#### What is tax gain/loss harvesting?

By owning the individual portfolio holdings in an SMA, an investor may find opportunities to manage capital gains and losses to help limit tax liability. For example, losses may be carried forward to offset gains at another time or in a different investment. In certain cases, appreciated positions may be harvested as well – to take advantage of embedded losses elsewhere, increase cost basis or reduce concentrated positions.\*

## What's behind our track record?

#### The Capital System<sup>™</sup> Foundation of our investment success

Our distinctive investment process combines high-conviction ideas and diverse viewpoints of multiple managers. Grounded in rigorous research, the system was designed to help our investment teams uncover highquality opportunities, establish and refine a repeatable process, and ensure manager continuity.

#### The Capital System



Each portfolio

manager invests

in their strongest

convictions

The Principal Investment Officer (PIO) is responsible for the strategy's adherence to its investment objectives

Research analysts invest alongside portfolio managers

#### A long-term view Driven by investors' interests

Our enduring commitment to a long-term perspective is ingrained in our investment approach and culture. Managers are discouraged from engaging in shortterm thinking. And they're rewarded more for their long-term investment results. This helps align our goals with those of investors.

#### Long-term manager evaluation periods

Capital Group compensation basis puts greater emphasis on long-term results.

1	3	5	8			
Emphasis increasing with each successive evaluation period (years)						

## Our managers are invested with you

Our portfolio managers have personal investments in the American Funds that share investment strategies with our equity SMAs. By taking a stake, managers convey their conviction in the approach and experience the ups and downs alongside investors.



# **Ready to get started?**

Contact your Merrill Financial Advisor to learn more about our equity SMA strategies.

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